

On-Site Recruitment

Location: Mission Viejo

Education Required: High School

Compensation: \$12hr/ +Commission

Experience Required: 1 Year of Sales

of Openings: Multiple

Temp to Hire/ Direct: Direct



State Farm Insurance will be conducting interviews at the Irvine One Stop Center. **Bring Driver's License and Social Security Card and/or Passport if you are not currently registered with the Irvine One Stop Center.**

State Farm Insurance Recruitment at the Irvine One-Stop Center

Wednesday, August 16, 2017

1:00 p.m. – 4:00 p.m.

17891 Cartwright Rd, Suite 100

Irvine, CA 92614

PLEASE CALL 949-341-8000 FOR DETAILED DIRECTIONS

Registration at www.CalJOBS.ca.gov is required prior to the interviews. Right to work documents must be presented at the interview.

Position Summary: Are you outgoing and customer-focused? Do you enjoy working with the public? If you answered yes to these questions, working for a State Farm independent contractor agent may be the career for you! State Farm agents and team members market only State Farm insurance and financial service products.

(Salary: \$35,000.00 to \$55,000.00 /year)

As an Agent Team Member, you will receive...

- **Hourly pay plus commission/ bonus.**
- **Paid on job training**

Licensing

- **Property & Casualty license (must be able to obtain within first month of hiring)**
- **Life & Health license (must be able to obtain within 3 months of hiring)**

This WIOA Title I financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. If you need special assistance to participate in this program, please call 949-341-8000. TDD/TTY users, please call the California Relay Service at (800) 735-2922 or 711. Please call 48 hours in advance to allow the One-Stop Center to make reasonable arrangements to ensure accessibility to this program.



On-Site Recruitment

Requirements:

- Sales experience (outside sales or inside sales representative, retail sales associate, or telemarketing) preferred
- Interest in marketing products and services based on customer needs
- Excellent interpersonal skills
- Excellent communication skills - written, verbal and listening
- Enthusiastic about the role insurance and financial products play in helping people manage the risks of everyday life, recover from the unexpected, and realize their dreams
- People-oriented
- Self-motivated
- Detail oriented
- Able to learn computer functions
- Ability to work in a team environment
- Ability to multi-task
- Achieve mutually agreed upon sales goals
- Provide timely and thorough activity reports to agent
- Experience in marketing financial products
- Bilingual - Spanish Preferred
- Courses on ethical and customer centered sales practices will be required

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