

- - SOCIAL MEDIA
- - SMALL GROUP
- - TRAINING
- - SPECIALTY COURSES
- - MARKETING



“Think Like A Negotiator”

Tuesday, December 5th, 2017

Time: 8:30am-12:00pm

Orange County One Stop
17891 Cartwright Irvine, CA. 92614



**REGISTER NOW:
(714) 547-2646**

Workshop Objectives:

This course will train the participants how to think and operate like a negotiator in all types of contract situations from contract terms & conditions, payment terms, price negotiation, delivery terms, how to determine what is or is not fair & reasonable, how to develop a negotiated position, prepare for the negotiation, execute the negotiation and reach a win-win agreement for both sides.

Eldonna Lewis Fernandez
CEO of Dynamic Vision International Inc.

CBO Main Contact (Email/Phone): Bobby McDonald—IBDMAC13@aol.com
Workshop on-site Contact (Email/Phone): Bobby McDonald—714-719-9789

Supplier Development Through EDGE EDGE (Entrepreneurial Development, Growth and Education) is a supplier development program designed to serve businesses ranging in size from microenterprises to large firms. The program's mission is to provide comprehensive developmental experience through mentoring, networking, partnerships and training.

